

**Ludlum Systems, a new division of ET Enterprises,
a UK subsidiary of Ludlum Measurements, Inc. (LMI)
is seeking applications/resumes for a:**

Commercial Manager

The Commercial Manager reports directly to the Operations Manager.

The role will be responsible for developing and maintaining a UK opportunity pipeline for LMI GmbH products and services. This will be achieved through the development of exceptional relationships at all levels within the customer organization and wider where required (e.g. potential suppliers and partners), in order to create customer satisfaction, loyalty and increased revenue opportunities.

Responsibilities and Duties

- Identify and develop future business growth opportunities, while also protecting existing revenues.
- Provide feedback on the status of the opportunity pipeline
- Design, develop and implement Customer Relationship Strategy alongside Operations Manager
- Develop prospect to successful award of contract
- Preparation and presentation of Financial Reporting
- Provision of commercial support to the business unit
- Provision of support to Service and Project teams where required

Requirements

- Extensive knowledge of the UK Nuclear Industry
- Excellent relationship skills with solid network of contacts within the industry
- Excellent negotiation skills
- Initiative, drive and enthusiasm
- Excellent communication skills
- Existing Security Clearance to a minimum of SC
- Home based with travel to ET Enterprises offices in Uxbridge and stakeholder sites as required

Please contact Allan Hartfield at ahartfield@ludlums.com for additional details or to submit a Resume.

*LMI offers competitive pay and a great benefit package.
Apply online at www.ludlums.com or apply in person.
You may also send resumes to:*

**HR Department
Ludlum Measurements Inc.
501 Oak Street / P.O. Box 810
Sweetwater, Texas 79556
(325)235-5494
EOE/AA**